

Dr. Karen Mishra

Connects Leadership, Trust, and Internal Communication

Karen's passion is helping leaders and teams foster lasting positive change by building trust through effective communication. Karen is an Assistant Professor in the School of Business at Meredith College in Raleigh, North Carolina.

MORE ABOUT KAREN

Karen is an internationally recognized and widely published thought leader, educator, and consultant in the areas of trust, leadership, organizational change, and effective organizational downsizing. She has developed and taught executive programs in leadership and organizational development with a number of leading companies in fast-changing industries in the U.S. Some of the firms she has worked with include BioMerieux, Deutsche Bank, SC Johnson, Oshkosh Truck Corporation, and Two Men and a Truck International. She is also an executive coach and has coached in Duke's Corporate Education program in Leadership Development.

Karen is currently an Assistant Professor in the School of Business at Meredith College. She most recently served as Clinical Professor at Michigan State University in the Broad College of Business. She has served on the faculties of Penn State University and Wake Forest University.

Her research has been published in such top publications as *MIT Sloan Management Review*, *Human Resource Management*, and *Public Relations Review*. Karen is a member of the Academy of Management, and she serves on the editorial review board of *The Journal of Trust Research*.

KEYNOTE PRESENTATIONS

Building High-Trust Teams

Most work is accomplished through teamwork. We must do a better job of being accountable to each other to produce a better product. We can only do that if we trust each other. Karen shares lessons from her research, teaching and consulting on how teams can build trust to be more effective.

Leading with Trust

Why are some leaders trusted and some are not? Karen profiles several leaders who have achieved extraordinary results for themselves and their firms by building and sustaining the ROCC of Trust. The ROCC of Trust represents four fundamental ways in which individuals demonstrate to others that they are trustworthy and worthy of loyalty and commitment.

The Importance of Internal Communication

Employees crave information from their managers and trust them more when they have frequent conversations and receive regular feedback from them. Karen shares ways in which leaders can cultivate a culture of open and honest communication in order to increase a culture of trust.

Are Leaders Born or Made?

This question remains *the* most debated topic on our blog. It *is* possible to become a more effective leader and Karen can show you how.

Effective and Humane Downsizing

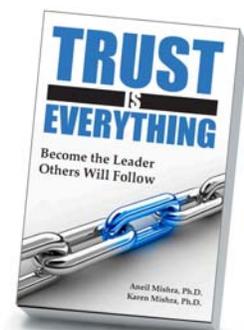
Based on two decades of research, Karen shares how to go far beyond "doing more with less" to preserve the employee trust, empowerment, and commitment which are critical to improving your bottom line for both the short-term and long-term.

Custom Presentations

Karen's presentations can be tailored to the specific needs of your organization, industry, and event themes.



KAREN'S RECENT BOOK



Trust is Everything: Become the Leader Others Will Follow

A guide to becoming a trustworthy leader. Stories about leaders who exhibit the ROCC of Trust: reliability, openness, competence, and compassion.

To Arrange Your Speaking Engagement with Dr. Karen Mishra

Please contact Anil at 517-802-8700 or trustdr@gmail.com

For more information about Karen and her work, go to www.totaltrust.wordpress.com

or

<http://www.linkedin.com/in/drkarenmishra>